# LAVINIA IANCU

# PR/OJECT MANAGER

I practice, teach and research PR/OJECT MANAGEMENT

+40 726 490 045 lavinia@sustenobil.ro| lavinia.iancu@comunicare.ro www.laviniaiancu.ro | www.sustenobil.ro



# **Biography**

Over 14 years of experience designing, executing and reporting PR, PR/OJECT and PR/ODUCT MANAGEMENT services for top-leading corporations, SMEs and start-ups, in +20 countries across 3 continents. Founded and managed SUSTENOBIL PR/ODUCTION & ReFEEL Solutions, Inc.'s, focusing on technology, medtech, social, cultural, retail. Brands: Carrefour, Altex, Radio Guerrilla, Engie, Harley-Davidson, Electronic Arts, Gillette, Reserved, GSK, Castrol etc.

## Skills

LeadershipProject ManagementCopywritingProduct ManagementGraphic DesignScrum, AgileCritical ThinkingPublic SpeakingAssertivenessCommunicationNegotiationProblem SolvingCreativityAdaptability

	1	. •	
H4	dii	cati	On

2021 - 2025 ASE Bucharest PhD of Management

Thesis: Sustainable Management in the GIG economy: Delivery Sector Study

2014 - 2016 SNSPA Bucharest MA of Project Management (PMI-GAC)

Thesis: Cultural Project Management as Economic Growth Strategy

2011 - 2014 SNSPA Bucharest BA of Public Relations

Thesis: Urban Identity and Symbolic Mobilisation: Radio Guerrilla Case Study

## **Teaching**

2022 - Present SNSPA Bucharest Entrepreneurship and Innovation Seminar

Faculty of Communication & Public Relations, PM & Comm and Business MAs

2022 - 2023 ASE Bucharest Entrepreneurship Seminar

Faculty of Finance, Banks and Stock Exchanges BA

2024 - 2025

Fonduri Structurale

Fonduri Structurale

Social Entrepreneurship Seminar

DoSocial and Consolid8, EU funded business accelerators for young people

2022

Entrepreneurship and Product Management Seminar

StartUPT, EU funded project at Politehnica University of Timișoara

# Work Experience

2018 - Present SUSTENOBIL

#### CEO & FOUNDER

- Agency providing PR, PR/OJECT & PR/ODUCT management services focused on the Triple Bottom Line theory (People, Planet, Profit)
- Design, implement and report integrated communication campaigns for multinational companies, SMEs and start-ups in 20 countries across 3 continents

- Clients: Harley-Davidson, ALSO Medical, MedicZone, Serial 1, Help Autism, The Romanian Association of Music Performers, Tomis Garden Aparthotel etc

2020 - 2025

 $ReFEEL\ Solutions,\ Inc.$ 

### CEO & FOUNDER

- Designed, launched and managed ReFEEL App, a sustainability HUB, showcased by the Dragons' Den TV show premiere in Romania in 2020

- During the product development, I liaised with IT developers, potential investors, service providers and mass-media representatives

 Received Biz Sustainability Awards for Digital Innovation in 2021 from one of the most prestigious business magazines in Romania, Biz

## Work Experience

2019 - 2020

Carrefour Romania

#### EMPLOYER BRANDING SPECIALIST

- Designed, executed and reported Carrefour's Employer Branding strategy at the national level in line with the marketing and HR brand positioning
- Contributed to recruitment, onboarding, communication, loyalty and reward programmes for headquarters, super/hypermarkets and convenience stores
- Documented GEEIS Gender Equality European & International Standard audit for Carrefour Group, as Romania was a pilot country of the programme

2017 - 2019

Altex Romania

#### SOCIAL MEDIA MANAGER

- Managed Social Media presence for one of the largest IT&C retailers in Romania on Facebook, Instagram, Twitter, YouTube and Google Designed, executed and reported marketing and recruitment campaigns at the national level with proven strategic effectiveness
- Liaised with internal departments and external partners to deliver integrated marketing campaigns such as Black Friday, Happy Weekend

2016 - 2017

McCann PR

PROJECT MANAGER

- Designed, managed, executed and reported 360° communications campaigns for brands in the fields of energy, technology and real estate Contributed to flagship communications campaigns such as ENGIE (formerly GDF Suez) rebranding and FIFA 18 launch in Romania
- Managed corporate communication, media relations and social media presence for brands like ENGIE, Electronic Arts, Konica Minolta

2015 - 2016 Graffiti PR

### PROJECT MANAGER

Designed, managed, executed and reported public relations campaigns including corporate communications, media relations and events
Managed Gillette's Facebook page in South-East Europe (Romania, Serbia, Bulgaria), liaising with the global team to deploy campaigns
Worked for brands such as Tetra Pak, Reserved, Gillette, Nesquik,

Nescafé, Glaxo Smith Kline (GSK), Novo Nordisk, Abbvie

2012 - 2017 Radio Guerrilla PR/ODUCER

- Contributed to the production of the War of the Weekend radio broadcast between the years 2012-2014 and 2016-2017
- Managed the social media page of the radio broadcast by promoting the creative and cultural industries, recommendations and guests
  Ran the radio contests fulfilling the radio's procedures under the regulations and General Data Protection Regulation compliance

## Pitching

2022 Romanian Venture Forum

Bucharest Pitched ReFEEL App in Green Pitching session held at National Opera

2020 Future Makers

Bucharest Incubator for start-ups held by Global Shapers Bucharest Hub

2020 Dragon's Den TV Show

PRO TV Bucharest Pitched ReFEEL App in the premiere of Romanian Dragon's Den, +1 mil. views

2019 Innovation Labs

Bucharest Pre-accelerator programme held by Politehnica University of Bucharest

## Presentations

9 She Digital Conference

Carrefour Impact on the Industries & Jobs of the Future held at Institut Français Bucharest

2019 Better In Erasmus+ project: Creative Industries

 $Prsd\ Pro\ -\ resposts as \\ Lisbon\ (Portugal)\ with\ +40\ young sters\ from\ Europe, Africa\ and\ Middle\ East$ 

2018 Women 2 Women Erasmus+ project: Sustainability

Prsd Pro - respostas Tavira (Portugal) with +20 young people from Europe and Africa

2015 25th Active Sobriety Friendship & Peace NGO's camp

Dunăre. EDU Held in Bran (Romania) with +100 participants from 25 countries

Conferences	2025 ASE Bucharest	19th International Conference on Business Excellence Theme: Leading Change in Disruptive Times	
	2024 ASE Bucharest	18th International Conference on Business Excellence Theme: Smart Solutions for a Sustainable Future	
	2023 IBIMA Seville	42nd IBIMA Conference Presentation on Business International Business Information Management Association's conference	
	2023 ASE Bucharest	17th International Management Conference Theme: Rethinking Business Performance	
	2022 ASE Bucharest	16th International Management Conference Theme: Management and Resilience Strategies for a Post-Pandemic Future	
Publications	2025 ASE Bucharest	Proceedings 19th ICBE  Challenges and Strategies of Achieving Resilient and Sustainable Courier Sector within a Multi-Hazard Environment in Romania. DOI: 10.2478/picbe-2025-040	
	2025 ASE Bucharest	Soft Computing Sustainability, Innovation and Knowledge: A Complex Relationship Based on an Empirical Study. DOI: 10.1007/S00500-025-10574-3	
	2024 ASE Bucharest	Review of International Comparative Management Eco-Innovation as a Catalyst for Sustainable Business Growth DOI: 10.24818/RMCI.2024.3.541	
	2025 ASE Bucharest	Journal of Financial Studies Dietary Habits and Sustainable Online Ordering Among Romanian Provincial Students	
	2024 IBIMA USA	Journal of Eastern Europe Research in Business Economic Sustainability of the Delivery Sector. Analysis of the Delivery Companies vs. Romanian Companies between 2008 and 2021	
	2023 ASE Bucharest	Proceedings of the 17th International Management Sustainable Management in the Delivery Sector. DOI: 10.24818/IMC/2023/01.13	
	2022 ASE Bucharest	Proceedings of the 16th International Management Sustainable Management in the GIG economy: traditional vs GIG business model in the delivery sector, DOI: 10.24818/IMC/2022/01.17	
Research	2023 - 2026 ASE Bucharest	Researcher Societal and Economic Resilience within Multi-Hazards Environment in Romani	
	2022 SFAT Bucharest	Researcher Intergenerational guide on the apartment sustainability, qualitative research	
Certifications	2019 Bucharest	Design Thinking Design Thinking Society	
	2015 Brussels	Euro-Entrepreneurship Vrije Universiteit Brussels in partnership with SNSPA Bucharest	
	2014 Bucharest Chapter	Project Management Institute® Member PMI® Global Congress 2015 — EMEA attendance in London	
Awards	2021 Biz	Biz Sustainability Awards Digital Innovation category for ReFEEL App development	
Licence	2011	Driving Licence B category	
Languages	Since 2000	English C1 understanding, C1 speaking, C1 writing	
	Since 2000	French C1 understanding, C1 speaking, C1 writing	
	Since 1992	Romanian Native understanding, Native speaking, Native writing	
	Since 2010	German A2 understanding, A2 speaking, A2 writing	